

## Press release

### DB Schenker Expands its Services for Europe

(Berlin/Essen/Vienna, April 19, 2010) Additional regular scheduled services, new facilities and state-of-the-art technology – with a wide range of new measures, DB Schenker is expanding its services in European land transportation. As part of a sales campaign focusing primarily on South-East Europe, around 35,000 customers in over 20 countries will soon be directly informed of the services being offered. They will also be able to test new routes free of charge.

“In many talks we have had with customers throughout Europe, we have established that, even in times of crisis, there is a demand for additional services and new solutions. This is true for the growth markets in South-East Europe, for example, in which we are able to provide valuable support to customers from trade and industry with our local knowledge,” stresses Karl Nutzinger, as CEO Europe of Schenker AG the man responsible for European business. “We’ve been operating for over 100 years in most of the countries in this region. Today we offer unbeatable proximity to the customer in all the key economic centers with what is probably the densest network of locations available on the market. This is something we intend to demonstrate with our sales campaign.”

DB Schenker country organizations operate today in Austria, the Czech Republic, Slovakia, Hungary, Slovenia, Croatia, Serbia, Montenegro, Bosnia and Herzegovina, Macedonia, Romania, Moldova, Bulgaria, Greece, Cyprus and Turkey. The company currently has a workforce of over 5,000 employees spread throughout the region.

The focal point for shipments between East and West is DB Schenker’s new hub in Salzburg, which has just started operations. The facility has 125 loading bays and includes state-of-the-art technology for tracking consignments in the cross docking system. A private siding provides a direct link between road and rail.

The new DB Schenker terminal in Sofia, Bulgaria, has also started operations. The facility covers an area of 5,000 square meters, has 30 loading bays, and is equipped with state-of-the-art security technology and fire safety systems. It also has two private sidings with a total length of around 220 meters.

In Romania, DB Schenker Romtrans, the pioneer in the logistics sector, has set up a less-than-truckload network that meets European quality standards. Of the ten main branch offices and around 70 local offices operated by DB Schenker Romtrans, the locations in Bucharest, Cluj-Napoca, Arad and Iasi are integrated into the LTL system via the central hub in Brasov. The network is designed to ensure that LTL consignments picked up before 3 pm will be delivered the followed day to most of the economic centers in Romania.

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